



*the C*D*O professionals, your partner
for engineering and finance CONSULTING,
for water project DEVELOPMENT
for facility, utility OPERATIONS*

GWFA is a joint venture of



2 leading German water companies:



- Consultants for Environmental Engineering and Management is an international **experienced consulting company** specialised in the water supply and sanitation sector. CEEM's scope of services ranges from general consulting to the technical and financial improvement of water supply systems and wastewater treatment processes.



- is one of the **leading service providers** worldwide in the water and the recycling sector, the largest enterprise in this sector from Germany. Specialising in all aspects of water management and innovative material flow management, Remondis is a sought-after partner – by local authorities, associations and industrial businesses alike.

*We are the C*D*O company:*

providing services for **C**onsulting, **D**evelopment and **O**perational Assistance in the water sector, **preferably through franchise.**

Our business approach:

we focus on technical and financial engineering for project development as well as operation and maintenance of water facilities through local partners for plants and network management.

Our competitive strength include:

- Wastewater treatment plants
- Water loss reduction programmes (to achieve 24/7 efficient water supply)
- Small scale services (septage management etc.)

Our franchise business model:

- The GWFA operates as a highly competent and **reliable franchisor** in the water market and **empowers franchisee's** globally to realise water projects on a regional or local scale.
- By this GWFA integrates **local strength** with **international strength**. We work with local partners to offer **effective solutions** and a **comprehensive range of services adapted to clients needs**.



The Global Water Franchise Business Model received several international awards including the World Bank trophy in water management 2006 and WEX Global Awards for Innovation 2014.

| GWFA consulting services | GWFA franchise services |
|---|--|
| <ul style="list-style-type: none">• Water market observation/ scouting project opportunities• Water project development• Water project preparation• Water project implementation• Financial Engineering• Environmental management• Professional training and education• Research | <ul style="list-style-type: none">• (Drinking) Water treatment• Water supply• Wastewater collection• Wastewater treatment• Water reuse and on-site water cycle• Sludge treatment and disposal• Recuperation of valuable materials• Waste and energy• Management and administrative service |

GWFA consulting services

| Scope of Services | Examples of activities |
|--|---|
| <ul style="list-style-type: none"> • Water market observation/ scouting project opportunities • Water project development • Water project preparation • Water project implementation • Financial engineering • Environmental management • Professional training and education • Research | <ul style="list-style-type: none"> • Implementation of <ul style="list-style-type: none"> • e.g. refurbishment concepts • Strategy for <ul style="list-style-type: none"> • e.g. environmental standards/ water reuse • Project development as <ul style="list-style-type: none"> • e.g. water-/ wastewater plant start-up • e.g. financing set up/ comissioning • Resresearch for <ul style="list-style-type: none"> • e.g. non-revenue water • Business development <ul style="list-style-type: none"> • e.g. replication of water solutions • PPP model financing set ups <ul style="list-style-type: none"> • Special Purpose Vehicles / Funds |

GWFA franchise water services

| Scope of Services | Examples of activities |
|--|--|
| <ul style="list-style-type: none">• (Drinking) Water treatment• Water supply• Wastewater collection• Wastewater treatment• Water reuse and on-site water cycle• Sludge treatment and disposal• Recuperation of valuable materials• Waste and energy• Management and administrative service | <ul style="list-style-type: none">• Technical operations and maintenance of<ul style="list-style-type: none">• Water facilities• Wastewater facilities• Administration for water services<ul style="list-style-type: none">• e. g. metering, accounting• Customer relations management<ul style="list-style-type: none">• e. g. 24h service• Water network management<ul style="list-style-type: none">• e.g. leakage control, pressure management |

GWFA client portfolio include:

- Municipalities
- Industries (restricted to certain countries)
- Banks
- Research Institutions etc.



- ✓ *We combine local and international knowledge*
- ✓ *We interlink technical and business expertise*
- ✓ *We focus on our clients' and partners' interests*
- ✓ *We provide value-for-money solutions*

Contacts



Annabelle Kalinowski-Gausepohl
GWFA Global Water Franchise Agency GmbH
NRW Office
Tel.: +49 (0) 2302 91401 – 0
Fax: +49 (0) 2302 91401 – 11
Annabelle.kalinowski@waterfranchise.com
www.waterfranchise.com



We are your partner for engineering, water management and operations! Please get in touch....